



**MICROPOINT  
COMPUTERS  
LIMITED**

Whatever IT Takes



# *Company Profile*



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## WELCOME TO

Micropoint Computers Ltd. is amongst the most reputed IT / Infrastructure solution provided based out of Mumbai, India having pan India presence with offering that encompass every IT infrastructure need of corporate, small & medium business for their varied computing requirements.



**“Enhancing  
customer business  
values by  
providing mission  
critical and  
optimised solutions.”**

17/18, Navketan Industrial Estate, Opp. ONIDA House,  
Mahakaliv Caves Road, Andheri (E), Mumbai-400 093.  
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[www.mpcl.in](http://www.mpcl.in)



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- Two Decades in IT Business
- 70+ Crore Annual Turnover
- 300+ Employees
- Premier Business Partner with hp
- Partner from Digital days
- 24 Principle alliances
- Grown with Customer
- 18 years relation with our key customers
- Pan India presence
- Offices at Mumbai, Baroda, Kolkata, Chennai and Singapore



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## DIRECTORS

**Mr. Chetan Goyani**

25 years of IT experience

**Founder Director**

Solution, Service and  
Product Business for Key  
corporate accounts  
Business operations and  
Finance

**Mr. Jayesh Kothari**

25 years of IT experience

**Director**

State of Art Laptop repair  
center  
Spare Business  
Import Expertise  
Brand Development  
Consumer coverage for  
End computing

**Mr. Amul Mahale**

25 years of IT experience

**Founder Director**

Solution, Service and  
Product Business for Key  
Government accounts  
Business operations and  
Finance

**Mr. Pranav Vyas**

12 years of IT experience

**Director - Technical**

Solution Development  
for across customers  
Acquisition of new  
Accounts  
Driving Sales force  
Technical resource  
development  
Alliance Management  
Evangelist for solution  
Maturity models



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## **WHY MICROPOINT ?**

- Collaborative customer centric Approach
- Comprehensive consultancy over Business Driving factors, Operational pain areas and compliance mandates
- Addresses End to End Solution to improve ROI and TCO
- Certified Professionals on Across Industry Solutions
- 195 Technical Skilled Employees
- In-depth Expertise and Experience in Similar project Rollout
- Fully Equipped POC LAB for Immediate Support Reference
- Across India Support Foot prints
- Enterprise Business Partner and Authorized Service provider with hp.
- Principal Alliance with across industry Solutions
- One of the Few Datacenter specialist.



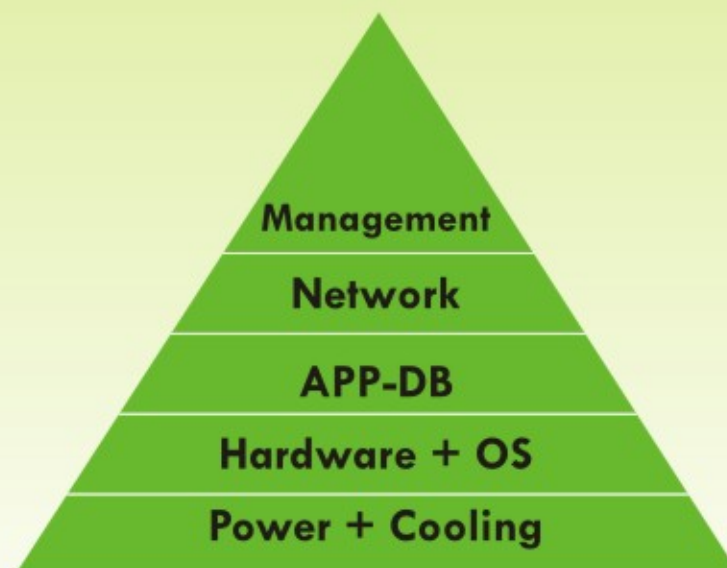
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## OUR APPROACH

- Collaborative customer centric Approach
- Comprehensive consultancy over Business Driving factors, Operational pain areas and compliance mandates
- Addresses End to End Solution to improve ROI and TCO
- Inscribe Maturity Model on Building Blocks of IT





# MICROPOINT COMPUTERS LIMITED

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## **BREADTH OF OFFERINGS**

- State of Art Laptop Repair Center
- AMC and FMS
- Sales of Laptops, Desktops, printers, and workstations
- Spares and options Business
- Servers Storage and Backup products

## **SOLUTION FOR ...**

- SAP
- Oracle
- Cloud Computing
- Virtualization
- DR
- Mailing Solutions
- HPC
- Backup
- Seismic data processing
- Fault Tolerance Compute
- Infiniband
- Financial Applications
- Core Banking
- Customized ERP
- Retail Initiative
- Hospital Management Systems
- Datacenter Built

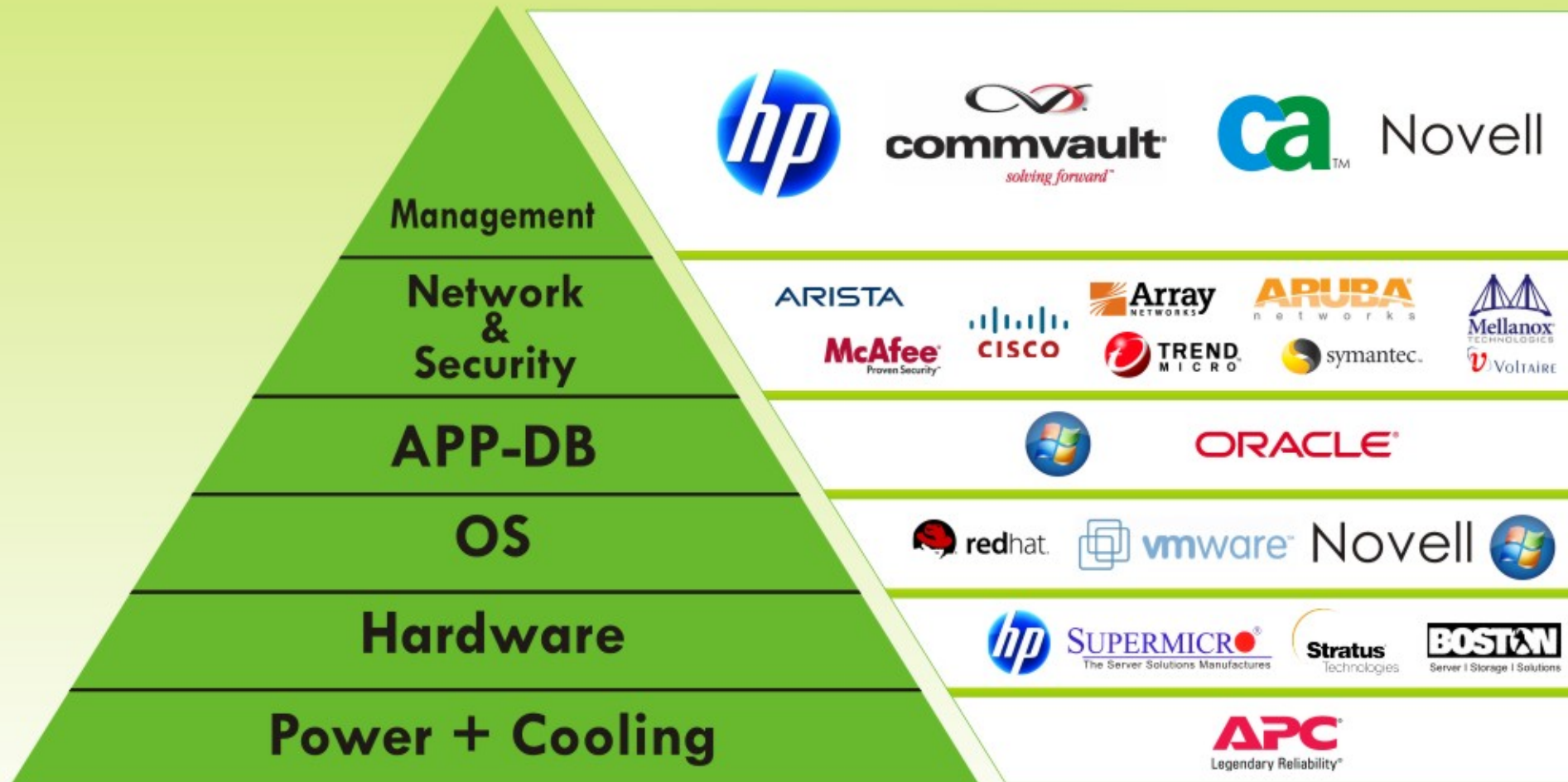


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## OUR ALLIENCES





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## SERVICES EXPERTISE

### 1. Server Solutions:

- Microsoft Server NT, 2000,2003 And 2008
- Hp UX, Hp Tru64 UNIX
- Linux – Red hat (RHEL) and Novell Suse
- Microsoft Exchange, ISA, Share Point , Oracle ,
- SQL, and Active Directory
- High Performance Computing Cluster
- High availability Cluster

### 2. Storage Solutions:

- SAN - Storage Area Network
- NAS - Network Attached Storage
- DAS - Direct Attached Storage



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## SERVICES EXPERTISE

### 3. Backup solutions:

- Optical backups – DVD
- Tape Backups – single tape solutions to Enterprise
- Tape libraries
- Disk based solutions

4. These Technical Skilled Professionals are currently maintaining 5000+ Servers, 30,000+ Desktops, 15-20 SAN environment all across the country.



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## CERTIFICATIONS AND CREDENTIALS

- VM Certified Professional on Virtual Infrastructure 3
- APC - HP Integrity Servers [2006]
- ASP - HP Enterprise Solutions
- HP Certified Proliant Server Engineer
- HP Certified Proliant Service Engineer
- ASC - HP Enterprise Storage Solutions
- APC - HP Enterprise Storage Solutions



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*Thanking you*